FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2003 AND 2002

(With Independent Auditor's Report Thereon)



# TABLE OF CONTENTS

	Page
INDEPENDENT AUDITOR'S REPORT	1
FINANCIAL STATEMENTS:	
Statements of financial position	2
Statements of activities	3-4
Statements of cash flows	5
Notes to financial statements	6-15





#### INDEPENDENT AUDITOR'S REPORT

BOARD OF TRUSTEES AMERICAN SCHOOLS OF ORIENTAL RESEARCH Boston, Massachusetts

We have audited the accompanying statement of financial position of American Schools of Oriental Research (ASOR) as of June 30, 2003, and the related statements of activities, and cash flows for the year then ended. These financial statements are the responsibility of ASOR's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of American Schools of Oriental Research as of June 30, 2002, were audited by other auditors whose report dated November 23, 2002, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the 2003 financial statements referred to above present fairly, in all material respects, the financial position of American Schools of Oriental Research as of June 30, 2003, and the results of its operations, and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Certified Public Accountants, Inc.

Parent, Mc aughlin + Mangle

October 22, 2003

# STATEMENTS OF FINANCIAL POSITION

		June 30					
	-	2003		2002			
<u>ASSETS</u>							
Cash and cash equivalents	\$	415,066	\$	461,781			
Investments		93,334		106,834			
Accounts receivable:							
Memberships and subscriptions, less allowance							
for doubtful accounts of \$13,490 and \$0 at							
June 30, 2003 and 2002, respectively		78,030		88,337			
Book sales		49,702		28,731			
Contributions receivable		36,073		82,376			
Other receivables		6,800		7,982			
Inventory and capitalized costs		86,125		74,170			
Notes receivable				555			
Prepaid expenses and other assets		13,581		11,596			
Furniture, fixtures and equipment, net		22,309		10,345			
Long-term-cash equivalents		420,534	•	399,223			
Total Assets	\$	1,221,554	\$	1,271,930			
LIABILITIES AND NET ASSETS							
LIABILITIES:							
Note payable	\$	6,650	\$	13,300			
Accrued expenses	4	92,349		58,783			
Deferred revenue		330,979		304,953			
Other liabilities		15,530		16,506			
Total Liabilities	-	445,508		393,542			
NET AGGETG							
NET ASSETS:	(	104,992)	(	41,670)			
Unrestricted	(	437,285	(	494,037			
Temporarily Restricted				426,021			
Permanently Restricted	<u> </u>	443,753					
Total Net Assets		776,046		878,388			
Total Liabilities and Net Assets	\$	1,221,554	\$	1,271,930			



# STATEMENT OF ACTIVITIES

# YEAR ENDED JUNE 30, 2003

SUPPORT AND REVENUE:		Unrestricted	<u>i</u> _		Cemporarily Restricted		ermanently Restricted		_	Total
Contributions		\$ 143,12	8	\$	34,708	\$	18,471		\$	196,307
Publication income		251,57	0							251,570
Institutional memberships		81,30	0		<del></del> -					81,300
Individual memberships		88,99	5							88,996
Annual meeting		47,81	1							47,811
In-kind rent contribution		22,500	)							22,500
Royalty income		3,798	3							3,798
Investment income		969	)		2,892		4,294			8,155
Net realized loss on sales of investments			- (	(	1,380 )	(	4,687	) (		6,067)
Net unrealized gain (loss) on investments		. 9	-		1,238	(	346	)		892 -
Net assets released from restrictions: Purpose restrictions satisfied	_	94,210	) (		94,210)				_	
Total Support and Revenue	_	734,282	(	_	56,752)		17,732			695,262
EXPENSES AND LOSSES:										
Program services		603,622								603,622
General and administrative		115,531								115,531
Fundraising and nonprogram		64,961								64,961
Total Expenses	_	784,114	_							784,114
Provision for doubtful accounts	21	13,490		_						13,490
Total Expenses and Losses	_	797,604								797,604
CHANGE IN NET ASSETS	(	63,322	) (		56,752 )		17,732	(		102,342)
NET ASSETS - beginning of year	(	41,670	)		494,037		426,021			878,388
NET ASSETS - end of year	( _\$	104,992	)	\$	437,285	\$	443,753		\$	776,046



# STATEMENT OF ACTIVITIES

## YEAR ENDED JUNE 30, 2002

SUPPORT AND REVENUE:		Unrestricted		Temporarily Restricted		Permanently Restricted		Total	
Contributions	\$	47,836	9	60,250	( :	\$ 32,482)	\$	75,604	
Grants				33,550	*			33,550	
Publication income		297,548						297,548	
Institutional memberships		60,150				9 - 9 - 9 - 9 - 9 - 9 - 9 - 9 - 9 - 9 -		60,150	
Individual memberships		103,817						103,817	
Annual meeting		30,541		4,000				34,541	
In-kind rent contribution		22,500						22,500	
Royalty income		8,309						8,309	
Investment income		698		12,641		3,342		16,681	
Net realized loss on sales of									
investments	(	392)	(	1,535 )	(	134 ) (		2,061)	
Net unrealized loss on									
investments			(	26,043 )	(	4,549 ) (		30,592)	
Net assets released from restrictions:									
Purpose restrictions satisfied	_	265,988	( _	183,404)	(_	82,584)			
Total Support and Revenue		836,995	(_	100,541)	(	116,407)		620,047	
EXPENSES:									
Program services		631,919						631,919	
General and administrative		200,021						200,021	
Fundraising and nonprogram		57,305						57,305	
Total Expenses		889,245			_			889,245	
CHANGE IN NET ASSETS	(	52,250 ) (		100,541)	(	116,407) (		269,198)	
NET ASSETS - beginning of year		10,580	_	594,578	-	542,428		1,147,586	
NET ASSETS - end of year	( <u>\$</u>	41,670)	\$	494,037	\$	426,021	\$	878,388	



## STATEMENTS OF CASH FLOWS

Cash Flows from Operating Activities:         Cash Flows from Operating Activities:         Cash Flows from Operating Activities:           Change in net assets         (\$ 102.342) (\$ 269.198)           Adjustments to reconcile change in net assets to net cash used in operating activities:         \$ 134.90           Depreciation         5.532         4.346           Provision for doubtful accounts         13.490         5.500           Loss on disposal of equipment         6.067         2.066           Net loss on sales of investments         (822) 30.592           (Increase) decrease in memberships         3.183         9.335           (Increase) decrease in memberships         3.183         9.335           (Increase) decrease in memberships         3.183         9.335           (Increase) decrease in other sales receivable         20.971         20.052           Decrease in other receivables         1.182         15,800           (Increase) decrease in inventory and capitalized costs         111,955         3.855           (Increase) decrease in prepaid expenses and other assets         1,985         16,446           Decrease in deferred sponsored project expenses         1,985         16,446           Decrease in deferred sponsored project expenses         2,1311         42,567           Increase (decrease) in accrued exp		0.00	Year Ended June 30		
Change in net assets         (\$ 102,342)         (\$ 269,198)           Adjustments to reconcile change in net assets to net cash used in operating activities:         Secondary (100,000)         \$ 13,490         \$ 55,000           Depreciation         5,532         4,346         \$ 13,490         \$ 55,000           Loss on disposal of equipment         -         2,066         \$ 20,061         \$ 20,061         \$ 20,061         \$ 20,061         \$ 20,061         \$ 20,061         \$ 20,061         \$ 20,061         \$ 20,061         \$ 20,061         \$ 20,061         \$ 20,061         \$ 20,061         \$ 20,061         \$ 20,061         \$ 20,061         \$ 20,061         \$ 20,061         \$ 20,061         \$ 20,062         \$ 20,062         \$ 20,062         \$ 20,062         \$ 20,062         \$ 20,062         \$ 20,071         \$ 20,052         \$ 20,062         \$ 20,071         \$ 20,052         \$ 20,062         \$ 20,071         \$ 20,052         \$ 20,052         \$ 20,071         \$ 20,052         \$ 20,052         \$ 20,052         \$ 20,071         \$ 20,052         \$ 20,052         \$ 20,052         \$ 20,052         \$ 20,052         \$ 20,052         \$ 20,052         \$ 20,052         \$ 20,052         \$ 20,052         \$ 20,052         \$ 20,052         \$ 20,052         \$ 20,052         \$ 20,052         \$ 20,052         \$ 20,052         \$ 2			2003	2002	
Adjustments to reconcile change in net assets to net cash used in operating activities:  Depreciation 5,532 4,346 Provision for doubtful accounts 13,490 55,000 Loss on disposal of equipment - 2,066 Net loss on sales of investments 6,067 2,061 Net unrealized (gain) loss on investments (892) 30,592 (Increase) decrease in memberships and subscriptions receivable (3,183) 9,335 (Increase) decrease in book sales receivable (20,971) 20,052 Decrease in contributions receivable (46,303) 198,911 Decrease in other receivables (11,82) 15,800 (Increase) decrease in inventory and capitalized costs (11,985) 38,595 (Increase) decrease in prepaid expenses and other assets (11,985) 16,446 Decrease in deferred sponsored project expenses (11,985) 16,446 Decrease in long-term-cash equivalents (21,311) (42,567) Increase (decrease) in accrued expenses 33,566 (65,576) Increase (decrease) in accrued expenses 33,566 (65,576) Increase (decrease) in deferred revenue 26,026 (42,447) Decrease in other liabilities (7976) (893) Total adjustments 70,893 254,881 Net cash used in operating activities (13,449) (14,317) Cash Flows from Investing Activities:  Purchases of property and equipment (17,496) (4,366) Proceeds from sales of investments (13,819 22,200 Purchases of property and equipment (17,496) (2,572) Repaymment of loans 555 1,608 Net cash used in investing activities (5,650) (6,650) Net cash provided by financing activities (6,650) (6,650) Net cash provided by financing activities (6,650) (6,650) Net decrease in cash and cash equivalents (6,650) (6,650) Net decrease in cash and cash equivalents (6,650) (6,650) Net decrease in cash and cash equivalents (6,650) (6,650)	Cash Flows from Operating Activities:				
Depreciation		( \$	102,342) ( \$	269,198)	
Depreciation         5,532         4,346           Provision for doubtful accounts         13,490         55,000           Loss on disposal of equipment         - 2,066           Net loss on sales of investments         6,067         2,061           Net unrealized (gain) loss on investments         (892)         30,592           (Increase) decrease in memberships         (3,183)         9,335           (Increase) decrease in book sales receivable         (20,971)         20,052           Decrease in contributions receivable         46,303         198,911           Decrease in contributions receivable         46,303         198,911           Decrease in other receivables         1,182         15,800           (Increase) decrease in inventory and capitalized costs         (11,955)         38,595           (Increase) decrease in prepaid expenses and other assets         1,985)         16,446           Decrease in deferred sponsored project expenses          13,160           Increase (decrease) in prepaid expenses and other assets         21,311)         42,567)           Increase (decrease) in deferred revenue         26,026         45,576)           Increase (decrease) in deferred revenue         26,026         42,447           Decrease in other liabilities         70,893         2	Adjustments to reconcile change in net assets to				
Provision for doubtful accounts         13,490         55,000           Loss on disposal of equipment         - 2,066           Net loss on sales of investments         6,067         2,061           Net unrealized (gain) loss on investments         (892)         30,592           (Increase) decrease in memberships         3,183         9,335           (Increase) decrease in book sales receivable         (20,971)         20,052           Decrease in contributions receivable         46,303         198,911           Decrease in other receivables         1,182         15,800           (Increase) decrease in inventory and         1,182         15,800           (Increase) decrease in prepaid expenses and other assets         (11,955)         38,595           (Increase) decrease in prepaid expenses and other assets         1,985)         16,446           Decrease in deferred sponsored project expenses         - 13,160         16,446           Decrease in deferred sponsored project expenses         - 13,160         16,466           Increase (decrease) in accrued expenses         33,566         6,5576           Increase (decrease) in deferred revenue         26,026         42,447           Decrease in other liabilities         70,893         254,881           Net cash used in investing Activities:         11	net cash used in operating activities:				
Loss on disposal of equipment	Depreciation		5,532	4,346	
Net loss on sales of investments         6,067         2,061           Net unrealized (gain) loss on investments         (892)         30,592           (Increase) decrease in memberships         (3,183)         9,335           (Increase) decrease in book sales receivable         (20,971)         20,052           Decrease in contributions receivable         46,303         198,911           Decrease in contributions receivable         1,182         15,800           (Increase) decrease in inventory and         (21,182)         16,446           Capitalized costs         (11,985)         38,595           (Increase) decrease in prepaid expenses and other assets         1,985)         16,446           Decrease in deferred sponsored project expensess         -         13,160           Increase (decrease) in accrued expenses         33,566         65,576           Increase (decrease) in deferred revenue         26,026         42,447           Decrease in other liabilities         (976)         893           Total adjustments         (17,496)         4,366           Net cash used in operating activities         (17,496)         4,366           Purchases of property and equipment         (17,496)         4,366           Proceeds from sales of investments         113,819         22,200	Provision for doubtful accounts		13,490	55,000	
Net unrealized (gain) loss on investments (Increase) decrease in memberships and subscriptions receivable         (3,183)         9,335           (Increase) decrease in book sales receivable         (20,971)         20,052           Decrease in contributions receivable         46,303         198,911           Decrease in other receivables         1,182         15,800           (Increase) decrease in inventory and capitalized costs         (11,955)         38,595           (Increase) decrease in prepaid expenses and other assets         (1,985)         16,446           Decrease in deferred sponsored project expenses         -         13,160           Increase in long-term-cash equivalents         (21,311)         42,567           Increase (decrease) in accrued expenses         33,566         65,576           Increase (decrease) in deferred revenue         26,026         42,447           Decrease in other liabilities         976         893           Total adjustments         70,893         254,881           Net cash used in operating activities         113,819         22,200           Purchases of property and equipment         (17,496)         4,366           Proceeds from sales of investments         113,819         22,200           Purchases of investments         105,494         21,572 <td< td=""><td>Loss on disposal of equipment</td><td></td><td></td><td>2,066</td></td<>	Loss on disposal of equipment			2,066	
(Increase) decrease in memberships         ( 3,183 )         9,335           (Increase) decrease in book sales receivable         ( 20,971 )         20,052           Decrease in contributions receivable         46,303         198,911           Decrease in other receivables         1,182         15,800           (Increase) decrease in inventory and         ( 11,955 )         38,595           (Increase) decrease in prepaid expenses and other assets         ( 1,985 )         16,446           Decrease in deferred sponsored project expenses          13,160           Increase (decrease) in accrued expenses          13,660           Increase (decrease) in accrued expenses         33,566 ( 65,576 )         165,576 )           Increase (decrease) in deferred revenue         26,026 ( 42,447 )         26,026 ( 42,447 )           Decrease in other liabilities         ( 976 ) ( 893 )         254,881           Net cash used in operating activities         ( 31,449 ) ( 14,317 )         143,17 )           Cash Flows from Investing Activities:         Purchases of property and equipment         ( 17,496 ) ( 4,366 )         2,572 )           Purchases of investments         ( 105,494 ) ( 21,572 )         2,572 )           Repayment of loans         555 1,608           Net cash used in investing activities         ( 3,616 ) ( 2,130	Net loss on sales of investments		6,067	2,061	
and subscriptions receivable         ( 3,183 )         9,335           (Increase) decrease in book sales receivable         ( 20,971 )         20,052           Decrease in contributions receivable         46,303         198,911           Decrease in other receivables         1,182         15,800           (Increase) decrease in inventory and         ( 11,955 )         38,595           (Increase) decrease in prepaid expenses and other assets         ( 19,85 )         16,446           Decrease in deferred sponsored project expenses         - 13,160         11,60           Increase in long-term-cash equivalents         ( 21,311 )         ( 42,567 )           Increase (decrease) in accrued expenses         33,566 ( 65,576 )         165,576 )           Increase (decrease) in deferred revenue         26,026 ( 42,447 )         2,447 )           Decrease in other liabilities         ( 976 ) ( 893 )         254,881           Net cash used in operating activities         ( 31,449 ) ( 14,317 )           Cash Flows from Investing Activities:         ( 17,496 ) ( 4,366 )         2,130 )           Purchases of property and equipment         ( 17,496 ) ( 4,366 )         2,137 )           Purchases of investments         ( 113,819 )         22,200 )           Purchases of investments         ( 105,494 ) ( 21,572 )         3,552 )         1	Net unrealized (gain) loss on investments	(	892)	30,592	
(Increase) decrease in book sales receivable         ( 20,971 )         20,052 )           Decrease in contributions receivable         46,303 198,911 )           Decrease in other receivables         1,182 15,800 (Increase) decrease in inventory and capitalized costs         ( 11,955 )         38,595 (Increase) decrease in prepaid expenses and other assets         ( 11,955 )         38,595 (Increase) decrease in prepaid expenses and other assets         ( 1,985 )         16,446 (Increase) decrease in prepaid expenses and other assets         ( 1,985 )         16,446 (Increase) decrease in ordered sponsored project expenses         - 13,160 (Increase) decrease in deferred sponsored project expenses         - 13,160 (Increase) decrease in deferred sevenue decrease) in accrued expenses         33,566 ( 65,576 ( 65,577 ( 65,577 ( 16,557	(Increase) decrease in memberships				
Decrease in contributions receivable Decrease in other receivables (Increase) decrease in inventory and capitalized costs (Increase) decrease in prepaid expenses and other assets (Ingrease) decrease in prepaid expenses and other assets (Ingrease) decrease in prepaid expenses and other assets (Ingrease) decrease in prepaid expenses (Ingrease) decrease in deferred sponsored project expenses (Ingrease) decrease) in accrued expenses (Ingrease) decrease) in accrued expenses (Ingrease) decrease) in accrued expenses (Ingrease) decrease) in deferred revenue (Ingrease) decrease) in deferred revenue (Ingrease) decrease) in deferred revenue (Ingrease) decrease) in other liabilities (Ingrease) decrease) in deferred revenue (Ingrease) decrease) in deferred revenue (Ingrease) decrease) in other liabilities (Ingrease) decrease in deferred revenue (Ingrease) decr	and subscriptions receivable	(	3,183)	9,335	
Decrease in other receivables (Increase) decrease in inventory and capitalized costs ( 11,955 ) 38,595 (Increase) decrease in prepaid expenses and other assets ( 1,985 ) 16,446	(Increase) decrease in book sales receivable	(	20,971)	20,052	
(Increase) decrease in inventory and capitalized costs       ( 11,955 )       38,595         (Increase) decrease in prepaid expenses and other assets       ( 1,985 )       16,446         Decrease in deferred sponsored project expenses       - 13,160         Increase in long-term-cash equivalents       ( 21,311 ) ( 42,567 )         Increase (decrease) in accrued expenses       33,566 ( 65,576 )         Increase (decrease) in deferred revenue       26,026 ( 42,447 )         Decrease in other liabilities       ( 976 ) ( 893 )         Total adjustments       70,893 254,881         Net cash used in operating activities       ( 31,449 ) ( 14,317 )         Cash Flows from Investing Activities:       970 ( 4,366 )         Purchases of property and equipment       ( 17,496 ) ( 4,366 )         Proceeds from sales of investments       113,819 22,200         Purchases of investments       ( 105,494 ) ( 21,572 )         Repayment of loans       555 1,608         Net cash used in investing activities       ( 8,616 ) ( 2,130 )         Cash Flows from Financing Activities:       ( 6,650 ) ( 6,650 )         Principal payments on long-term debt       ( 6,650 ) ( 6,650 )         Net cash provided by financing activities       ( 6,650 ) ( 6,650 )         Net decrease in cash and cash equivalents       ( 46,715 ) ( 23,097 )	Decrease in contributions receivable		46,303	198,911	
capitalized costs         ( 11,955 )         38,595           (Increase) decrease in prepaid expenses and other assets         1,985 )         16,446           Decrease in deferred sponsored project expenses         - 13,160           Increase (decrease) in accrued expenses         33,566 ( 65,576           Increase (decrease) in deferred revenue         26,026 ( 42,447 )           Decrease in other liabilities         ( 976 ) ( 893 )           Total adjustments         70,893 (25,4881)           Net cash used in operating activities         ( 31,449 ) ( 14,317 )           Cash Flows from Investing Activities:         Variable of the contractive of the contractiv	Decrease in other receivables		1,182	15,800	
(Increase) decrease in prepaid expenses and other assets       ( 1,985 )       16,446         Decrease in deferred sponsored project expenses        13,160         Increase in long-term-cash equivalents       ( 21,311 ) ( 42,567 )         Increase (decrease) in accrued expenses       33,566 ( 65,576 )         Increase (decrease) in deferred revenue       26,026 ( 42,447 )         Decrease in other liabilities       ( 976 ) ( 893 )         Total adjustments       70,893 254,881         Net cash used in operating activities       ( 31,449 ) ( 14,317 )         Cash Flows from Investing Activities:       U 17,496 ) ( 4,366 )         Purchases of property and equipment       ( 17,496 ) ( 4,366 )         Proceeds from sales of investments       113,819 22,200         Purchases of investments       ( 105,494 ) ( 21,572 )         Repaymnent of loans       555 1,608         Net cash used in investing activities       ( 8,616 ) ( 2,130 )         Cash Flows from Financing Activities:       ( 6,650 ) ( 6,650 )         Principal payments on long-term debt       ( 6,650 ) ( 6,650 )         Net cash provided by financing activities       ( 6,650 ) ( 6,650 )         Net decrease in cash and cash equivalents       ( 46,715 ) ( 23,097 )	(Increase) decrease in inventory and				
Decrease in deferred sponsored project expenses	capitalized costs	(	11,955)	38,595	
Increase in long-term-cash equivalents         ( 21,311 ) ( 42,567 )           Increase (decrease) in accrued expenses         33,566 ( 65,576 )           Increase (decrease) in deferred revenue         26,026 ( 42,447 )           Decrease in other liabilities         ( 976 ) ( 893 )           Total adjustments         70,893 254,881           Net cash used in operating activities         ( 31,449 ) ( 14,317 )           Cash Flows from Investing Activities:         Purchases of property and equipment         ( 17,496 ) ( 4,366 )           Proceeds from sales of investments         113,819 22,200           Purchases of investments         ( 105,494 ) ( 21,572 )           Repaymnent of loans         555 1,608           Net cash used in investing activities         ( 8,616 ) ( 2,130 )           Cash Flows from Financing Activities:         ( 6,650 ) ( 6,650 )           Principal payments on long-term debt         ( 6,650 ) ( 6,650 )           Net cash provided by financing activities         ( 6,650 ) ( 6,650 )           Net decrease in cash and cash equivalents         ( 46,715 ) ( 23,097 )           Cash and cash equivalents, beginning of year         461,781 484,878	(Increase) decrease in prepaid expenses and other assets	(	1,985)	16,446	
Increase (decrease) in accrued expenses         33,566 ( 65,576)           Increase (decrease) in deferred revenue         26,026 ( 42,447)           Decrease in other liabilities         ( 976) ( 893)           Total adjustments         70,893 254,881           Net cash used in operating activities         ( 31,449) ( 14,317)           Cash Flows from Investing Activities:         ***           Purchases of property and equipment         ( 17,496) ( 4,366)           Proceeds from sales of investments         113,819 22,200           Purchases of investments         ( 105,494) ( 21,572)           Repaymnent of loans         555 1,608           Net cash used in investing activities         ( 8,616) ( 2,130)           Cash Flows from Financing Activities:         ***           Principal payments on long-term debt         ( 6,650) ( 6,650)           Net cash provided by financing activities         ( 6,650) ( 6,650)           Net decrease in cash and cash equivalents         ( 46,715) ( 23,097)           Cash and cash equivalents, beginning of year         461,781 484,878	Decrease in deferred sponsored project expenses			13,160	
Increase (decrease) in deferred revenue         26,026 ( 42,447)           Decrease in other liabilities         ( 976) ( 893)           Total adjustments         70,893 254,881           Net cash used in operating activities         ( 31,449) ( 14,317)           Cash Flows from Investing Activities:         ***           Purchases of property and equipment         ( 17,496) ( 4,366)           Proceeds from sales of investments         113,819 22,200           Purchases of investments         ( 105,494) ( 21,572)           Repaymnent of loans         555 1,608           Net cash used in investing activities         ( 8,616) ( 2,130)           Cash Flows from Financing Activities:         ***           Principal payments on long-term debt         ( 6,650) ( 6,650)           Net cash provided by financing activities         ( 6,650) ( 6,650)           Net decrease in cash and cash equivalents         ( 46,715) ( 23,097)           Cash and cash equivalents, beginning of year         461,781 484,878	Increase in long-term-cash equivalents	(	21,311) (	42,567)	
Decrease in other liabilities         ( 976 ) ( 893 )           Total adjustments         70,893 ( 3254,881 )           Net cash used in operating activities         ( 31,449 ) ( 14,317 )           Cash Flows from Investing Activities:         Purchases of property and equipment         ( 17,496 ) ( 4,366 )           Proceeds from sales of investments         113,819 ( 22,200 )           Purchases of investments         ( 105,494 ) ( 21,572 )           Repaymnent of loans         555 ( 1,608 )           Net cash used in investing activities         ( 8,616 ) ( 2,130 )           Cash Flows from Financing Activities:         Frincipal payments on long-term debt         ( 6,650 ) ( 6,650 )           Net cash provided by financing activities         ( 6,650 ) ( 6,650 )           Net decrease in cash and cash equivalents         ( 46,715 ) ( 23,097 )           Cash and cash equivalents, beginning of year         461,781 ( 484,878 )	Increase (decrease) in accrued expenses		33,566 (	65,576)	
Total adjustments         70,893         254,881           Net cash used in operating activities         ( 31,449 ) ( 14,317 )           Cash Flows from Investing Activities:         Purchases of property and equipment         ( 17,496 ) ( 4,366 )           Proceeds from sales of investments         113,819 22,200           Purchases of investments         ( 105,494 ) ( 21,572 )           Repaymnent of loans         555 1,608           Net cash used in investing activities         ( 8,616 ) ( 2,130 )           Cash Flows from Financing Activities:         Principal payments on long-term debt         ( 6,650 ) ( 6,650 )           Net cash provided by financing activities         ( 6,650 ) ( 6,650 )           Net decrease in cash and cash equivalents         ( 46,715 ) ( 23,097 )           Cash and cash equivalents, beginning of year         461,781 484,878			26,026 (	42,447)	
Net cash used in operating activities ( 31,449 ) ( 14,317 )  Cash Flows from Investing Activities:  Purchases of property and equipment ( 17,496 ) ( 4,366 )  Proceeds from sales of investments ( 113,819 22,200 )  Purchases of investments ( 105,494 ) ( 21,572 )  Repayment of loans 555 1,608 )  Net cash used in investing activities ( 8,616 ) ( 2,130 )  Cash Flows from Financing Activities:  Principal payments on long-term debt ( 6,650 ) ( 6,650 )  Net cash provided by financing activities ( 46,715 ) ( 23,097 )  Cash and cash equivalents, beginning of year 461,781 484,878	Decrease in other liabilities	(	976)(	893 )	
Cash Flows from Investing Activities:  Purchases of property and equipment Proceeds from sales of investments Purchases of investments Repayment of loans  Net cash used in investing activities  Principal payments on long-term debt Principal payments on long-term debt Net cash provided by financing activities  Net decrease in cash and cash equivalents  Pcash and cash equivalents, beginning of year  (17,496) (17,49	Total adjustments		70,893	254,881	
Purchases of property and equipment Proceeds from sales of investments Purchases of investments (105,494) (21,572) Repayment of loans Style="color: red; color: white; colo	Net cash used in operating activities	(	31,449) (	14,317)	
Proceeds from sales of investments $113,819$ $22,200$ Purchases of investments $(105,494)$ $(21,572)$ Repaymnent of loans $555$ $1,608$ Net cash used in investing activities $(8,616)$ $(2,130)$ Cash Flows from Financing Activities: Principal payments on long-term debt $(6,650)$ $(6,650)$ Net cash provided by financing activities $(6,650)$ $(6,650)$ Net decrease in cash and cash equivalents $(46,715)$ $(23,097)$ Cash and cash equivalents, beginning of year $(46,781)$ $(484,878)$	Cash Flows from Investing Activities:				
Purchases of investments Repayment of loans $(105,494)$ ( $21,572$ ) $555$ $1,608$ Net cash used in investing activities $(8,616)$ ( $2,130$ )Cash Flows from Financing Activities: Principal payments on long-term debt Net cash provided by financing activities $(6,650)$ ( $6,650$ )Net decrease in cash and cash equivalents $(46,715)$ ( $23,097$ )Cash and cash equivalents, beginning of year $461,781$ $484,878$	Purchases of property and equipment	(	17,496 ) (	4,366)	
Repaymnent of loans $555$ $1,608$ Net cash used in investing activities $($ 8,616 $)$ $($ 2,130 $)$ Cash Flows from Financing Activities: Principal payments on long-term debt $($ 6,650 $)$ $($ 6,650 $)$ Net cash provided by financing activities $($ 6,650 $)$ $($ 6,650 $)$ Net decrease in cash and cash equivalents $($ 46,715 $)$ $($ 23,097 $)$ Cash and cash equivalents, beginning of year $461,781$ $484,878$	Proceeds from sales of investments		113,819	22,200	
Net cash used in investing activities $($ 8,616 $)$ $($ 2,130 $)$ Cash Flows from Financing Activities: Principal payments on long-term debt $($ 6,650 $)$ $($ 6,650 $)$ Net cash provided by financing activities $($ 6,650 $)$ $($ 6,650 $)$ Net decrease in cash and cash equivalents $($ 46,715 $)$ $($ 23,097 $)$ Cash and cash equivalents, beginning of year461,781 $)$ 484,878	Purchases of investments	(	105,494) (	21,572)	
Cash Flows from Financing Activities:  Principal payments on long-term debt  Net cash provided by financing activities  Net decrease in cash and cash equivalents  Cash and cash equivalents, beginning of year  Cash and cash equivalents, beginning of year  Cash and cash equivalents, beginning of year	Repaymnent of loans	87 <u></u>	555	1,608	
Principal payments on long-term debt  Net cash provided by financing activities  ( 6,650 ) ( 6,650 )  Net decrease in cash and cash equivalents  ( 46,715 ) ( 23,097 )  Cash and cash equivalents, beginning of year  461,781 484,878	Net cash used in investing activities	(	8,616) (	2,130)	
Principal payments on long-term debt  Net cash provided by financing activities  ( 6,650 ) ( 6,650 )  Net decrease in cash and cash equivalents  ( 46,715 ) ( 23,097 )  Cash and cash equivalents, beginning of year  461,781 484,878	Cash Flows from Financing Activities:				
Net decrease in cash and cash equivalents (46,715) (23,097)  Cash and cash equivalents, beginning of year 461,781 484,878		(	6,650 ) (	6,650)	
Cash and cash equivalents, beginning of year 461,781 484,878	Net cash provided by financing activities	(	6,650 ) (	6,650)	
	Net decrease in cash and cash equivalents	(	46,715 ) (	23,097)	
Cash and cash equivalents, end of year \$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	Cash and cash equivalents, beginning of year		461,781	484,878	
	Cash and cash equivalents, end of year	\$	415,066 \$	461,781	



#### NOTES TO FINANCIAL STATEMENTS

#### YEARS ENDED JUNE 30, 2003 AND 2002

#### A. Organization:

American Schools of Oriental Research (ASOR), established in 1900, was incorporated as a not for profit public charity in 1935. ASOR promotes the study, teaching, and dissemination of knowledge of the ancient and modern languages and literature, geography, history, and archeology of the Near and Middle Eastern countries. The principal source of revenue is from scholarly journals and books, annual programs, membership dues, grants and contributions.

### B. Summary of Significant Accounting Policies:

#### Basis of financial statement presentation:

ASOR prepares its financial statements in accordance with generally accepted accounting principles. This basis of accounting involves the application of accrual accounting; consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred.

#### Use of estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Net assets:

ASOR follows Statement of Financial Accounting Standards (SFAS) No. 117, "Financial Statements of Not-for-Profit Organizations," issued by the Financial Accounting Standards Board (FASB) for presentation of its financial statements. Net assets and revenues, expenses, gains and losses are classified based on donor-imposed restrictions. Accordingly, net assets of ASOR and changes therein are classified and reported as follows:



#### NOTES TO FINANCIAL STATEMENTS

#### YEARS ENDED JUNE 30, 2003 AND 2002

(continued)

## B. Summary of Significant Accounting Policies – (continued):

### Net assets – (continued):

#### Unrestricted net assets:

Unrestricted net assets represent those assets either not subject to donor-imposed restrictions or releases from temporarily restricted net assets designated for stipulated activities or programs, which are expended within the current fiscal year.

### Temporarily restricted net assets:

Temporarily restricted net assets are subject to explicit or implicit donor-imposed stipulations that may or will be met by actions of ASOR and/or the passage of time.

## Permanently restricted net assets:

Permanently restricted net assets are subject to donor-imposed stipulations that they be maintained permanently by ASOR. Generally, the donors of these assets permit ASOR to use all or part of the income earned on related investments for general or restricted purposes.

#### Cash and cash equivalents:

ASOR considers all highly liquid investments with an initial maturity of 90 days or less to be cash equivalents.

#### Investments

ASOR follows Statement of Financial Accounting Standards (SFAS) No. 124, "Accounting for Certain Investments Held by Not-for-Profit Organizations." Under SFAS No. 124, investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the Statement of Financial Position. Realized and unrealized gains and losses are included in the changes in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.



### NOTES TO FINANCIAL STATEMENTS

#### YEARS ENDED JUNE 30, 2003 AND 2002

(continued)

## B. Summary of Significant Accounting Policies – (continued):

### <u>Investments</u> – (continued):

The Board of Trustees has adopted a policy of transferring a portion of the fair value of the investment portfolio to operations. The portion is 3% of the market value of the portfolio, excluding investments that are permanently restricted in principal and income, at the end of the fiscal year. During the year ended June 30, 2003, \$19,433 was transferred to operations.

#### Accounts receivable:

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has made reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. The allowance for doubtful accounts was \$13,490 and \$0 as of June 30, 2003 and 2002, respectively.

### Inventory and capitalized costs

Inventory consists of completed publications, which are sold through an independent distributor. Capitalized costs consist of expenses related to the production of publications prior to completion. Inventories are stated at the lower of cost, determined by total production costs capitalized, or market value.

## Furniture, fixtures and equipment:

Furniture, fixtures and equipment are carried at cost or if donated, at fair value at the date of donation, less accumulated depreciation.

Depreciation is calculated on a straight-line method over the estimated useful lives of the respective assets.

Purchases are determined to be capital expenditures based on ASOR's policy of capitalizing assets acquired at a cost (or, if donated, a fair value) exceeding \$500. Those items that are not a capital expenditure are immediately expensed.



#### NOTES TO FINANCIAL STATEMENTS

#### YEARS ENDED JUNE 30, 2003 AND 2002

(continued)

### B. Summary of Significant Accounting Policies – (continued):

### Revenue recognition

Revenue is derived mainly from memberships, subscriptions, and publication sales. Revenues from memberships and subscriptions are recognized ratably over the related period (normally one year). Any unearned amount is presented as deferred revenue in the statements of financial position. Publications sales are recognized at the time of sale.

#### Contributions:

ASOR follows SFAS No. 116, "Accounting for Contributions Received and Contributions Made". In accordance with SFAS No. 116, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Contributions, including unconditional promises to give, are recorded as made to ASOR. All contributions are available for unrestricted use unless specifically restricted by the donor. Unconditional promises to give, due in the next year, are recorded at their net realizable value. Unconditional promises to give due in subsequent years are reported at the present value of their net realizable value, using an appropriate discount rate.

#### Income taxes:

ASOR is exempt from federal income taxes under Section 501(c) (3) of the Internal Revenue Code. ASOR had no unrelated business activities and therefore, incurred no unrelated business income taxes for either of the years ended June 30, 2003 or 2002.

#### Reclassifications:

Certain reclassifications have been made to the 2002 financial statements in order to conform with the presentation used in the 2003 financial statements.



### NOTES TO FINANCIAL STATEMENTS

### YEARS ENDED JUNE 30, 2003 AND 2002

(continued)

### C. Investments:

Investments consist primarily of money market mutual funds, the cost of which approximates fair value, and are included in cash and cash equivalents.

Other investments, at fair value and cost basis, consist of the following at June 30, 2003:

	mporarily estricted		anently cricted	Fa	Total ir Value	Cost Basis	Dej	preciation
Publicly traded companies	\$ 58,798	\$		\$	58,798	\$ 118,304	( \$	59,506)
Mutual funds	 34,536	55		-	34,536	41,781	(	7,245)
	\$ 93,334	\$		\$	93,334	\$ 160,085	(\$	66,751)

Other investments, at fair value and cost basis, consist of the following at June 30, 2002:

	mporarily estricted	manently estricted	F	Total air Value		Cost Basis	De	preciation
Publicly traded companies	\$ 63,425	\$ , , , , , , , , , , , , , , , , , , ,	\$	63,425	\$	121,484	(\$	58,059)
Mutual funds	 33,551	 9,858	_	43,409	-	52,993	(	9,584)
	\$ 96,976	\$ 9,858	\$	106,834	\$	174,477	( _\$	67,643)

As of June 30, 2003 and 2002, ASOR held \$658,565 and \$657,532, respectively in money market mutual funds, which are classified as cash and cash equivalents.



### NOTES TO FINANCIAL STATEMENTS

### YEARS ENDED JUNE 30, 2003 AND 2002

(continued)

## D. Contributions Receivable:

Contributions receivable at June 30, 2003 are discounted at a rate of four percent:

	ne in less nan one year	than	e in more one year than five		Total		
Contributions receivable	\$ 27,347	\$	9,438	\$	36,785		
Discount on contribution		(	712)	(	712)		
Net present value	\$ 27,347	\$	8,726	\$	36,073		

# E. Furniture, Fixtures and Equipment:

A summary of furniture, fixtures and equipment at June 30, is as follows:

		2003	2002		
Furniture and fixtures	\$	35,498	\$	35,498	
Computer equipment		43,894		26,398	
		79,392		61,896	
Less accumulated depreciation	(	57,083)	(	51,551)	
	\$	22,309	\$	10,345	

Depreciation expense amounted \$5,332 and \$4,346 for the years ended June 30, 2003 and 2002, respectively.



#### NOTES TO FINANCIAL STATEMENTS

#### YEARS ENDED JUNE 30, 2003 AND 2002

(continued)

## F. Related Party Transactions:

The financial statements include only the accounts of the American Schools of Oriental Research. These financial statements do not include ASOR's affiliates: the William Foxwell Albright Institute of Archaeological Research (AIAR) in Jerusalem, Israel; the American Center of Oriental Research in Amman, Incorporated (ACOR) in Amman, Jordan; and the Cyprus American Archaeological Research Institute, Inc. (CAARI) in Nicosia, Cyprus.

ASOR shares office space with the aforementioned named affiliates and pays for common expenses, which are later reimbursed by the affiliates.

During 1993, the Board of Trustees agreed to pay the W.F. Albright Institute of Archaeological Research, the sum of \$66,500, representing a final commitment in establishing the total fiscal independence of the AIAR that has been an ongoing process since its incorporation. The commitment is being paid in ten equal, annual payments of \$6,650 in July of each year. The outstanding balance at June 30, 2003 and 2002 was \$6,650 and \$13,300, respectively.

For the year ended June 30, 2002, ASOR paid \$329 to the spouse of ASOR's president for professional services rendered by her company, New Ideas, Inc., primarily related to the Centennial programs.

#### G. Lease Commitments:

On July 1, 1996, ASOR entered into an agreement to lease office space from the Trustees of Boston University. No rent is payable under this lease. ASOR is required to make monthly payments to cover operating costs incurred by the landlord. The lease expires on July 31, 2006.

The value of the leased property has been recorded as an in-kind contribution and an in-kind expense for each of the years ended June 30, 2003 and 2002 in the amount of \$22,500.

In addition, ASOR leases space in Atlanta, Georgia at a monthly fee of \$908 under a lease expiring September 15, 2004.

The total rent expense charged to operations was \$33,357 and \$32,880 for the years ended June 30, 2003 and 2002, respectively.



### NOTES TO FINANCIAL STATEMENTS

#### YEARS ENDED JUNE 30, 2003 AND 2002

(continued)

## G. <u>Lease Commitments</u> – (continued):

### Operating Leases

ASOR is obligated under various leases for office space and equipment. Annual rental commitments for the years subsequent to June 30, 2003 for occupancy and equipment are as follows:

<u>Ye</u>	ar ending June 30	
	2004	\$ 15,004
	2005	3,233

#### H. Commitments:

Grants, bequests and endowments require the fulfillment of certain conditions set forth in the instruments of the gifts. Failure to fulfill the conditions, or in the case of the endowments, failure to continue to fulfill them, could result in the return of funds to the grantor. The Board and management believe the contingency is remote, since by accepting the gifts and their terms, it has accommodated the objectives of ASOR to the provisions of the gifts.

## I. Temporarily Restricted Net Assets:

Temporarily restricted net assets are available for the following purposes:

	 2003		2002
Accumulated income on fellowship fund Accumulated income on General Endowment Kress awards for foreign travel to annual meeting Sponsored projects Baghdad Committee Fund Publications and related functions Torch campaign	\$ 187,162 32,903  116,453 10,343 83,418 7,006 437,285	\$ (	190,726 51,758 541 ) 130,560 15,873 82,804 22,857 494,037



## NOTES TO FINANCIAL STATEMENTS

### YEARS ENDED JUNE 30, 2003 AND 2002

(continued)

# J. Permanently Restricted Net Assets:

Permanently restricted net assets are restricted for the following purposes:

	2003			2002
Corpus of fellowship fund	\$	20,000	\$	20,000
Corpus of specified memorial funds		20,503		20,271
Corpus of General Endowment		37,000		37,000
Corpus of Endowment for Biblical Archaeology				
and publication support		104,106		105,077
Torch Endowment Fund		262,144		243,673
	\$	443,753	\$	426,021

# K. Satisfaction of Program Restrictions:

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of other events specified by the donors. Program restrictions accomplished during the years ended June 30, 2003 and 2002 consist of the following:

	2003		2002	
Development expense	\$		\$ 1,600	
Sponsored project expedition expenses		16,983	49,954	
Baghdad Committee Fund		14,400	21,400	
Dorot Foundation fellowships for annual meeting		9,551	9,615	
Torch Campaign		18,267	71,537	
Kress awards for foreign travel to annual meeting		4,459	3,474	
Centennial events and programming			19,052	
Investment return		19,434		
Font Project		5,000		
Lindstrom		3,400	2,500	
Barton		2,716	4,272	
Total temporarily restricted net assets released	\$	94,210	\$ 183,404	



### NOTES TO FINANCIAL STATEMENTS

## YEARS ENDED JUNE 30, 2003 AND 2002

(continued)

# K. Satisfaction of Program Restrictions - (continued):

During the year ended June 30, 2002, a donor requested that a prior year donation of \$82,584 be reclassified from permanently restricted net assets to unrestricted net assets so that it could be more effectively used in the ongoing operations of ASOR.

#### L. Concentration of Credit Risk:

ASOR maintains money market mutual fund accounts at a brokerage firm and cash balances at several banks throughout the United States. Cash balances are insured by the Federal Deposit Insurance Corporation, up to \$100,000. Money market mutual fund accounts are not insured. As of June 30, 2003, uninsured amounts of cash and cash equivalents aggregated approximately \$754,000.

# M. Functional Allocation of Expenses:

The costs of providing the various programs and activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

