Audited Financial Statements and Supplementary Information

American Schools of Oriental Research

Years Ended June 30, 2014 and 2013

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Audited Financial Statements

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Geoffrey E. Wiggins Jeffrey S. Romeo Angela B. Goodwin J. Kelly Lanier Joseph L. Hill, Jr.

Independent Auditors' Report

To the Board of Trustees

American Schools of Oriental Research
Boston, Massachusetts

We have audited the accompanying financial statements of American Schools of Oriental Research (a nonprofit organization), which comprise the statements of financial position as of June 30, 2014 and 2013, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of American Schools of Oriental Research as of June 30, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Romes, Wiggins & Company L.L.P.

Raleigh, North Carolina November 8, 2014

Statements of Financial Position

American Schools of Oriental Research

June 30, 2014 and 2013

	_	2014	_	2013
ASSETS				
Cash and cash equivalents	\$	837,235	\$	736,789
Investments (including permanent endowments)		1,296,369		1,086,594
Accounts receivable:				
Memberships and subscriptions		20,300		23,359
Book sales and other receivables		13,209		8,092
Inventory and capitalized costs		28,654		39,476
Prepaid expenses and other assets		14,724		7,478
Property and equipment, net	_	5,778	_	5,736
TOTAL ASSETS	\$ _	2,216,269	\$ =	1,907,524
LIABILITIES AND NET ASSETS				
Liabilities:				
Accrued expenses	\$	7,954	\$	14,670
Deferred revenue	Ψ	340,340	Ψ	323,664
Other liabilities		4,606		8,483
Total Liabilities	-	352,900	-	346,817
Net Assets:				
Unrestricted:				
Available for operations		209,991		212,350
Board-designated for publications		142,433		130,056
Property and equipment	_	5,778	_	5,736
Total Unrestricted Net Assets		358,202		348,142
Temporarily restricted		747,481		540,688
Permanently restricted	_	757,686	_	671,877
Total Net Assets	_	1,863,369	_	1,560,707
TOTAL LIABILITIES AND NET ASSETS	\$_	2,216,269	\$_	1,907,524

Statement of Activities

American Schools of Oriental Research

Year Ended June 30, 2014

		Unrestricted	Temporarily Restricted	 Permanently Restricted		Total
SUPPORT AND REVENUE		•				
Contributions	\$	81,853	\$ 221,551	\$ 83,441	\$	386,845
In-kind contributions		33,660				33,660
Book revenue		54,004				54,004
Journals revenue		229,532				229,532
Institutional memberships		79,000				79,000
Individual memberships		163,124				163,124
Annual meeting		182,021				182,021
Royalty income		41,008				41,008
Interest and dividends		39,009				39,009
Net realized gain on sales of investments		24,548				24,548
Net unrealized gain (loss) on investments		(45,022)	193,420	2,368		150,766
Net assets released from restrictions:						
Satisfaction of purpose restrictions		208,178	(208,178)	 		0
Total Support and Revenue		1,090,915	206,793	 85,809	_	1,383,517
EXPENSES AND LOSSES						
Program services		970,274				970,274
Support services:						
General and administrative		67,534				67,534
Fundraising and nonprogram		43,047		 	_	43,047
Total Expenses	-	1,080,855	0	 0	_	1,080,855
Change in Net Assets		10,060	206,793	85,809		302,662
Net Assets, Beginning of Year		348,142	540,688	 671,877		1,560,707
Net Assets, End of Year	\$	358,202	\$ 747,481	\$ 757,686	\$_	1,863,369

Statement of Activities

American Schools of Oriental Research

Year Ended June 30, 2013

		Unrestricted		Temporarily Restricted		Permanently Restricted		Total
SUPPORT AND REVENUE	-		-		-		_	
Contributions	\$	99,889	\$	125,795	\$	108,695	\$	334,379
In-kind contributions		92,374						92,374
Book revenue		40,013						40,013
Journals revenue		231,864						231,864
Institutional memberships		86,000						86,000
Individual memberships		163,715						163,715
Annual meeting		193,234						193,234
Royalty income		36,433						36,433
Interest and dividends		5,417		19,679				25,096
Net realized gain on sales of investments		14,318						14,318
Net unrealized gain (loss) on investments		(8,494)		130,195		2,261		123,962
Net assets released from restrictions:								
Satisfaction of purpose restrictions		193,509		(193,509)				0
Transfers of net assets				(54,000)		54,000		0
	•		•		-			
Total Support and Revenue	-	1,148,272	-	28,160	-	164,956	_	1,341,388
EXPENSES AND LOSSES								
Program services		989,516						989,516
Support services:		,						
General and administrative		72,253						72,253
Fundraising and nonprogram		65,531						65,531
	-		-		-			
Total Expenses		1,127,300	_	0	_	0		1,127,300
		20.055		20.1.50		164055		211000
Change in Net Assets		20,972		28,160		164,956		214,088
Net Assets, Beginning of Year	-	327,170	-	512,528	-	506,921	_	1,346,619
Net Assets, End of Year	\$	348,142	\$	540,688	\$_	671,877	\$_	1,560,707

Statements of Cash Flows

American Schools of Oriental Research

Years Ended June 30, 2014 and 2013

		2014		2013
OPERATING ACTIVITIES:				
Change in net assets	\$	302,662	\$	214,088
Adjustments to reconcile change in net assets				
to net cash provided by operating activities:				
Depreciation		3,942		2,197
Net gain on sales of investments		(24,548)		(14,318)
Net unrealized loss (gain) on investments		(150,766)		(123,962)
Changes in operating assets and liabilities:				
Memberships and subscriptions receivable		3,059		(4,255)
Contributions receivable		0		58,850
Book sales and other receivables		(5,117)		1,347
Inventory and capitalized costs		10,822		(9,053)
Prepaid expenses and other assets		(7,246)		2,156
Accrued expenses		(6,715)		(6,977)
Deferred revenue		16,676		15,522
Other liabilities		(3,878)		1,558
NET CASH PROVIDED BY OPERATING ACTIVITIES	_	138,891	_	137,153
INVESTING ACTIVITIES:				
Sales of investments, net of purchases		(34,461)		(78,795)
Purchases of fixed assets		(3,984)		(1,899)
NET CASH USED IN INVESTING ACTIVITIES		(38,445)		(80,694)
NET CHANGE IN CASH AND CASH EQUIVALENTS		100,446		56,459
Cash and cash equivalents, beginning of year		736,789		680,330
CASH AND CASH EQUIVALENTS, END OF YEAR	\$_	837,235	\$_	736,789
SUPPLEMENTAL CASH FLOW INFORMATION Interest paid	\$	0	\$_	0

Notes to Financial Statements

American Schools of Oriental Research

Years Ended June 30, 2014 and 2013

NOTE A -- THE ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

<u>The Organization</u>: American Schools of Oriental Research (ASOR), established in 1900, was incorporated as a not-for-profit public charity in 1935. ASOR promotes study, teaching and dissemination of knowledge of the ancient and modern languages and literature, geography, history, and archeology of the Near and Middle Eastern countries. The principal sources of revenue are from scholarly journals and books, annual programs, membership dues, grants and contributions.

<u>Basis of Accounting</u>: ASOR prepares its financial statements in accordance with U.S. generally accepted accounting principles. This basis of accounting involves the application of accrual accounting; consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred.

<u>Basis of Presentation</u>: ASOR follows FASB ASC 958-205, 210, 225, issued by the Financial Accounting Standards Board (FASB) for presentation of its financial statements. ASOR reports information regarding its financial position and activities according to the following three net asset classes:

<u>Unrestricted Net Assets</u>: Unrestricted net assets represent those assets either not subject to donor-imposed restrictions or releases from temporarily restricted net assets designated for stipulated activities or programs, which are expended within the current fiscal year. Board-designated or appropriated amounts are legally unrestricted and are reported as part of the unrestricted class.

<u>Temporarily Restricted Net Assets</u>: Temporarily restricted net assets are subject to explicit or implicit donor-imposed restrictions that may or will be met by actions of ASOR and/or the passage of time. When a restriction expires (that is, when a stipulated time restriction ends or a purpose restriction is accomplished), restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Permanently Restricted Net Assets</u>: Permanently restricted net assets are subject to donor-imposed stipulations that they be maintained permanently by ASOR. Generally, the donors of these assets permit ASOR to use all or part of the income earned on related investments for general or restricted purposes.

Revenue Recognition/Deferred Revenue: Revenue is derived mainly from memberships, subscriptions, and publication sales. Revenues from memberships and subscriptions are recognized ratably over the related period (normally one year). Any unearned amount is presented as deferred revenue in the statement of financial position. Publication sales are recognized at the time of sale.

<u>Contributions and Grant Awards</u>: ASOR follows FASB ASC 958-605. Contributions and grant awards are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Contributions, including unconditional promises to give, are recognized by ASOR in the period received. All contributions are available for unrestricted use unless specifically restricted by the donor. Unconditional promises to give, due in the next year, are recorded at their net realizable value. Unconditional promises to give due in subsequent years are reported at the present value of their net realizable value, using an appropriate discount rate. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

<u>Cash Equivalents</u>: ASOR considers all highly liquid investments with an initial maturity of three months or less, including bank money market accounts, to be cash equivalents. Refer also to *Note H -- Fair Value Measurements*.

American Schools of Oriental Research

NOTE A -- THE ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES -- Continued

<u>Investments</u>: Investments are held by two brokerage firms in various mutual/investment funds and other equities and fixed-income securities. Investments are reported at fair value based on quoted market prices. Realized and unrealized gains and losses are included in the changes in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized. Refer also to *Note B -- Investments*.

Accounts Receivable: Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has made reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. Management considers all receivables to be collectible; therefore, no allowance for doubtful accounts is provided at June 30, 2014 and 2013. Accounts receivable balances are due within a year and are unsecured.

<u>Inventory and Capitalized Costs</u>: Inventory consists of completed publications that are sold through an independent distributor. Capitalized costs consist of expenses related to the production of publications prior to completion. Inventories are stated at the lower of cost, determined by total production costs capitalized, or market value.

<u>Property and Equipment</u>: Property and equipment are carried at cost or, if donated, at fair value at the date of donation, less accumulated depreciation. Depreciation is calculated on a straight-line method over the estimated useful lives of the respective assets. Purchases are determined to be capital expenditures based on ASOR's policy of capitalizing assets acquired at a cost (or, if donated, a fair value) exceeding \$500. Those items that are not a capital expenditure are immediately expensed.

<u>Donated Services</u>: Donated services are recognized as contributions in accordance with FASB ASC 958-605, if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by ASOR. Volunteers provided services that are not recognized as contributions in the accompanying financial statements since the recognition criteria under FASB ASC 958-605 were not met.

<u>Fair Value of Financial Instruments</u>: The carrying value of cash equivalents, accounts receivable, and accrued expenses is considered by management to approximate the fair value of such at June 30, 2014 and 2013, based on the short-term maturity of these financial instruments. Investments are carried at fair value based on quoted market prices. Refer also to *Note H -- Fair Value Measurements*.

<u>Income Taxes</u>: ASOR is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. ASOR had no unrelated business activities and, therefore, incurred no unrelated business income taxes for the years ended June 30, 2014 and 2013. Tax filings for fiscal years subsequent to fiscal 2009-2010 remain open and subject to examination.

<u>Functional Allocation of Expenses</u>: The costs of providing the various programs and activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

<u>Use of Estimates</u>: The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of support, revenues and expenses during the reporting period. Actual results could differ from those estimates.

American Schools of Oriental Research

NOTE B -- INVESTMENTS

Investments are held by two brokerage firms and are comprised of the following:

	June 30,			
	2014	2013		
Mutual/investment funds:				
Equities	\$ 903,638	\$ 758,140		
Bonds	14,025	13,591		
Equity securities	213,829	165,040		
Fixed-income securities	164,877	149,823		
	\$ <u>1,296,369</u>	\$ <u>1,086,594</u>		

Cash held by brokers of \$128,029 and \$70,104 is included in cash and cash equivalents at June 30, 2014 and 2013, respectively.

Refer also to *Note I -- Significant Concentrations*.

NOTE C -- FIXED ASSETS

Fixed assets consist of the following:

	June 30,			
	2014	2013		
Furniture and fixtures	\$ 35,498	\$ 35,498		
Computer equipment	<u>31,259</u>	29,201		
	66,757	64,699		
Less: Accumulated depreciation and amortization	<u>(60,979</u>)	(58,963)		
	\$ <u>5,778</u>	\$ <u>5,736</u>		

Depreciation and amortization expense totaled \$3,942 and \$2,197 for 2014 and 2013, respectively.

NOTE D -- TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of other events specified by the donors as follows:

	Years En	nded June 30,
	2014	2013
General Endowment Fund	\$ 16,588	\$ 14,721
Harris Fund	6,802	11,437
Platt Fund	16,500	16,171
Wright/Meyers Fund	3,620	2,526
PE MacAllister Fund	5,012	0
Sponsored projects	42,180	26,760
Development Fund	0	10,099
NEH/Archives	11,341	12,659
Heritage fellowships	26,563	24,170
Book subvention	23,963	8,120
Friends of ASOR project	48,515	36,398
Other	7,094	30,448
	\$ <u>208,178</u>	\$ <u>193,509</u>

American Schools of Oriental Research

NOTE D -- TEMPORARILY RESTRICTED NET ASSETS -- Continued

Temporarily restricted net assets are available for the following purposes:

	Jun	e 30,
	2014	2013
Accumulated earnings on endowment funds:		
General Endowment, ASOR's general operations	\$ 226,749	\$ 146,718
Harris Fund, research for Biblical archaeology	35,878	22,164
Platt Fund, ASOR fellowships	264,434	236,842
Wright/Meyers Fund, excavation scholarships	27,807	13,089
PE MacAllister Fund	10,980	0
Sponsored projects	66,860	83,279
NEH/Archives (designated contributions)	25,400	11,441
Heritage fellowships	0	1,313
Book subvention	18,067	17,630
Friends of ASOR project	55,087	1,602
Other	16,219	6,610
	\$ <u>747,481</u>	\$ <u>540,688</u>

NOTE E -- PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets are comprised of endowment funds that are restricted by donors to investment in perpetuity. Endowment funds are invested in various mutual funds, with the net earnings thereon available for ASOR's general use or as otherwise specified by the donor. Permanently restricted net assets are as follows:

	June 30,			
	2014	2013		
General Endowment Fund	\$ 427,210	\$ 400,985		
Corpus of Harris Fund	115,565	113,197		
Corpus of Platt Fund	20,000	20,000		
Corpus of Wright/Meyers Fund	55,466	51,250		
Corpus of P.E. MacAllister Fund	101,495	86,445		
Corpus of Eric and Carol Meyers Fund	7,000	0		
Corpus of Strange/Midkiff Fund	30,950	0		
	\$ <u>757,686</u>	\$ <u>671,877</u>		

Refer also to *Note F -- Endowment Net Assets*.

American Schools of Oriental Research

NOTE F -- ENDOWMENT NET ASSETS

In June 2009, the Commonwealth of Massachusetts enacted a version of UPMIFA (Uniform Prudent Management Institutional Funds Act) applicable to endowment funds existing on or established after the Act's effective date. UPMIFA eliminates the historic dollar concept of UMIFA (the governing law in Massachusetts prior to June 2009) in favor of the "prudent spending" concept as pertains to endowment net assets. ASOR maintains that the historic dollar value of contributions to its endowment funds approximates the permanently restricted portion of such when applying the "prudent spending" concept.

As a result of this interpretation, the Organization classifies as permanently restricted net assets (1) the original value of gifts donated to endowments, (2) the original value of subsequent gifts to endowments, and (3) accumulations to endowments made in accordance with the direction of the applicable donor gift instruments. The remaining portions of donor-restricted endowment funds that are not classified as permanently restricted net assets are classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA.

ASOR has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowments while seeking to maintain the purchasing power of those endowment assets over the long-term. ASOR's investment portfolio relies on diversification of assets to achieve its long-term return objectives within prudent risk parameters. Earnings on endowment funds are available for ASOR's general use or as otherwise restricted by the donor.

The composition of endowment net assets by fund type is as follows at June 30, 2014:

*	• •			
	Unrestricted	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	Total
Donor-restricted endowment funds	\$ 0	\$ 565,848	\$ 757,686	\$ 1,323,534
Board-designated endowment funds	0	0	0	0
Total funds, at June 30, 2014	\$0	\$ <u>565,848</u>	\$ <u>757,686</u>	\$ <u>1,323,534</u>
Changes in endowment net assets for the year	r ended June 30,	, 2014, are as follows	:	
	<u>Unrestricted</u>	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, June 30, 2013	\$(1,909)	\$ <u>418,813</u>	\$671,877	\$ <u>1,088,781</u>
Investment return: Interest/dividend income, net of fees Net change in fair value Total investment return	0 1,909 1,909	33,041 160,355 193,396	0 2,368 2,368	33,041 164,632 197,673
Contributions		4,216	83,441	87,657
Appropriated for expenditure	0	(50,577)	0	(50,577)
Endowment net assets, June 30, 2014	\$ <u> </u>	\$565,848	\$	\$1,323,534

American Schools of Oriental Research

NOTE F -- ENDOWMENT NET ASSETS -- Continued

The composition of endowment net assets by fund type is as follows at June 30, 2013:

	Unrestricted	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	Total
Donor-restricted endowment funds	\$ (1,909)	\$ 418,813	\$ 671,877	\$ 1,088,781
Board-designated endowment funds	0	0	0	0
Total funds, at June 30, 2013	\$(1,909)	\$ <u>418,813</u>	\$ <u>671,877</u>	\$ <u>1,088,781</u>
Changes in endowment net assets for the year	r ended June 30,	2013, are as follows:		
	<u>Unrestricted</u>	Temporarily <u>Restricted</u>	Permanently Restricted	_Total
Endowment net assets, June 30, 2012	\$0	\$303,438	\$506,921	\$810,359
Investment return: Interest/dividend income, net of fees Net change in fair value Total investment return	(1,909) (1,909)	19,679 130,128 149,807	0 2,261 2,261	19,679 130,480 150,159
Contributions	0	1,250	108,695	109,945
Transfers of net assets	0	5,183	54,000	59,183
Appropriated for expenditure	0	(40,865)	0	(40,865)
Endowment net assets, June 30, 2013	\$(1,909)	\$ <u>418,813</u>	\$ <u>671,877</u>	\$ <u>1,088,781</u>

NOTE G -- FACILITIES LEASE

On July 1, 1996, ASOR entered into an agreement to lease office space from the Trustees of Boston University. No rent is payable under this lease. ASOR is required to make monthly payments to cover operating costs incurred by the landlord. The lease expired on June 30, 2012, and has not been formally extended. ASOR has received no notice of Boston University's intent to terminate its tenancy arrangement with ASOR. Management expects to be given at least twelve months notice, as was agreed upon in the aforementioned lease, should the University decide to repurpose the space. The value of the use of the leased property has been recorded as an in-kind contribution and an in-kind expense of \$33,660 for the years ended June 30, 2014 and 2013.

American Schools of Oriental Research

NOTE H -- FAIR VALUE MEASUREMENTS

ASOR applies U.S. generally accepted accounting principles (GAAP) for fair value measurements of financial assets that are recognized or disclosed at fair value in the financial statements on a recurring basis. GAAP defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. GAAP also establishes a framework for measuring fair value and expands disclosures about fair value measurements.

FASB ASC 820-10 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs other than quoted prices for identical assets, and Level 3 inputs have the lowest priority.

The following represents assets measured at fair value on a recurring basis by ASOR at June 30, 2014 and 2013:

		Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs
	Fair Value	(Level 1)	(Level 2)	(Level 3)
June 30, 2014				
Cash equivalents Investments	\$ 551,014 	\$ 551,014 	\$ 0 0	\$ 0 0
Total	\$ <u>1,847,383</u>	\$ <u>1,847,383</u>	\$0	\$0
June 30, 2013				
Cash equivalents Investments	\$ 515,833 	\$ 515,833 	\$ 0 0	\$ 0 0
Total	\$ <u>1,602,427</u>	\$ <u>1,602,427</u>	\$0	\$0

Level 1: Cash equivalents are held in bank money market accounts. Investments are held in various mutual/investment funds, equities and fixed-income securities as described further in *Note B -- Investments*.

At June 30, 2014 and 2013, ASOR had no assets or liabilities classified within Level 2 or Level 3 of the fair value hierarchy.

American Schools of Oriental Research

NOTE I -- SIGNIFICANT CONCENTRATIONS

Financial instruments that subject ASOR to the potential concentration of credit risk consist primarily of temporary cash deposits in a bank located in Massachusetts. ASOR's bank deposits are eligible for FDIC coverage of up to \$250,000 per account holder per bank. ASOR's bank deposits exceeded federally insured limits at June 30, 2014, by approximately \$355,000, though ASOR has incurred no loss as a result of such.

Cash and investments of approximately \$1,146,000 and \$886,000 at June 30, 2014 and 2013, respectively, are invested with one brokerage firm. These, as well as other investments, are primarily unsecured, though certain coverage may be provided by the Security Investors Protection Corporation for missing stocks and other securities up to \$500,000, including up to \$100,000 in cash if a brokerage or bank brokerage subsidiary fails. SIPC does not insure the quality of investments or protect against losses from fluctuating market values.

NOTE J -- COMMITMENTS AND CONTINGENCIES

Grants, bequests and endowments require the fulfillment of certain conditions set forth in the instruments of the gifts. Failure to fulfill the conditions, or in the case of the endowments, failure to continue to fulfill them, could result in the return of funds to the grantor. The Board and management believe the contingency is remote, since by accepting the gifts and their terms, it has accommodated the objectives of ASOR to the provisions of the gifts.

NOTE K -- RELATED PARTY TRANSACTIONS

The financial statements include only the accounts of American Schools of Oriental Research (ASOR). These financial statements do not include ASOR's affiliates: the William Foxwell Albright Institute of Archeological Research (AIAR) in Jerusalem; the American Center of Oriental Research in Amman, Incorporated (ACOR) in Amman, Jordan; and the Cyprus American Archaeological Research Institute, Inc. (CAARI) in Nicosia, Cyprus.

ASOR shares office space with the aforementioned named affiliates and pays for common expenses, which are later reimbursed by the affiliates.

Members of the Board of Trustees contributed approximately \$249,000 and \$160,000 to ASOR for the years ended June 30, 2014 and 2013, respectively.

During the years ended June 30, 2014 and 2013, ASOR paid \$4,736 and \$11,198, respectively, for printing services provided by a Board member. ASOR also paid project stipends totaling \$2,250 and \$500 to Board members for the years ended June 30, 2014 and 2013.

In-kind contributions for 2014 include \$33,660 of donated office space. In-kind contributions for 2013 included \$58,714 of advertising from Google, Inc. and \$33,660 of donated office space. Refer also to *Note G -- Facilities Lease*.

NOTE L -- SUBSEQUENT EVENTS

ASOR subsequently entered into a \$756,000 cooperative agreement with the U.S. Department of State to develop a plan for safeguarding cultural heritage sites in the countries of Syria and Iraq. The grant has a funding period of August 4, 2014 through September 30, 2015. ASOR is responsible for a cost-share of \$131,677 on the project.

Management has evaluated subsequent events through November 8, 2014, the date on which financial statements were available for issue.

SUPPLEMENTARY INFORMATION



Geoffrey E. Wiggins Jeffrey S. Romeo Angela B. Goodwin J. Kelly Lanier Joseph L. Hill, Jr.

Independent Auditors' Report on Supplementary Information

To the Board of Trustees

American Schools of Oriental Research

Boston, Massachusetts

We have audited the financial statements of American Schools of Oriental Research as of and for the years ended June 30, 2014 and 2013, and have issued our report thereon dated November 8, 2014, which contained an unmodified opinion on those financial statements. Our audits were performed for the purpose of forming an opinion on the financial statements as a whole. The schedules of support and revenue and functional expenses are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Romes, Wiggins & Company, L.L.F.

Raleigh, North Carolina November 8, 2014

American Schools of Oriental Research

Year Ended June 30, 2014	>	Annual		Arch. &		, to A						O	General				•
	Ξ	Meeting and Events	I	Support	1	Archives	ř	Journals	Books	8	Fundraising	Adm	and Administrative	Undesignated	nated	To	Total
SUPPORT, REVENUES, AND OTHER INCOME: Contributions In-kind contributions Book Revenue Journals revenue Institutional memberships Individual memberships Annual meeting Royalty income Investment income (Joss)	₩	5,412 5,049 182,021	∞	214,619 5,049 103,792	€9	25,300	∞	\$ 15,147 229,532 54,115 111,940 41,008		24,650 \$ 673 54,004 13,912	561	₩	5,049	\$ 116 24 51 96	116,303 \$ 24,885 51,184		386,845 33,660 54,004 229,532 79,000 163,124 182,021 41,008
Total Support, Revenues, and Other Income	∞	192,482	∞	323,460	 اا	26,983	s	451,742	8 93	93,239 \$	1,571	<u>ه</u>	5,049	\$ 288	288,991	\$ 1,3	1,383,517
EXPENSES:	e	71 512	6		6		e	•	Đ	s		ø		٤		٥	71 513
Annual Meeting expenses Depreciation	9	591	9	591	9	118	9	1,853		e 62	118	9	592	9	,		3,942
Development expense											2,854						2,854
Distribution and marketing		392		28,850				5,091								-	33,941
renowsmps and grants General and administrative		985		985		197		3.085		131	197		984				6,564
Insurance		1,404		1,404		281		4,398		187	281		1,403				9,358
Postage and supplies		4,552		4,552		2,322		14,263		209	910		4,552				31,758
Production costs								161,585	81	81,547							243,132
Legal and accounting		3,045		3,045		609		9,541		406	609		3,045				20,300
Rent (in-kind)		5,049		5,049		1,683		15,147		673	1,010		5,049				33,660
Salaries, contract payment and benefits		126,942		98,356		47,575		117,804	23,	23,179	36,343		48,287			7	498,486
Sponsored projects		,		28,879		9		000			Č						28,879
Iravel		1,590		14,039		409		4,982		717	318		1,951				23,141
Othries and relephone Other allocable expenses		1,173	1	2,444	1	235		3,676		156	235		1,174				9,093
Total Expenses	S	218,467	 	246,802	 	53,601	₽	344,113 \$		107,291 \$	43,047	8	67,534	€9	0	\$ 1,(1,080,855
Percent of Total Expenses		20.21%	1	22.83%	-1	4.96%		31.84%	6	9.93%	3.98%		6.25%	0	0.00%		100%
Excess (Deficiency) of Revenue over Expenses Before Allocation of Undesignated Revenue	∞	(25,985)	 د	76,658	الم	(26,618)	€	107,629	\$ (14	(14,052)	(41,476)	∞	(62,485)	\$ 288	288,991		302,662
Excess (Deficiency) of Revenue over Expenses Before Investment Income (Loss) and Before Allocation of Undesignated Revenue	€9	(25,985)	∽	(27,134)	ا ا	(26,618)	€	107,629	\$ (27.	(27,964) \$=	(41,476)	89	(62,485)	\$ 192	192,372	8	88,339

Schedule of Support and Revenue and Functional Expenses

American Schools of Oriental Research

General and and Books Fundraising Administrative Undesignated Total	41,568 16,750 \$ 14,982 \$ 8,06,087 \$ 334,379 41,568 1,847 2,771 13,856 1 96,087 \$ 334,379 40,013 40,013 441 231,864 30,100 86,000 98,229 65,486 163,715 36,433 10,018 86,3376	437,753 \$ 68,628 \$ 17,753 \$ 13,856 \$ 297,803 \$ 1,341,388	\$ 107,847 4,230 2,786 4,050 12,150 2,786 4,050 12,150 2,786 4,050 12,150 2,786 4,050 12,150 2,786 4,050 12,150 2,786 4,050 13,744 4,050 2,974 4,050 2,974 4,050 2,974 4,050 2,974 4,1371 2,675 4,1371 2,637 4,114 183 2,744 4,4439 4,1371 2,637 1,1871 2,637 1,1871 2,637 3,544 1,371 2,637 3,544 1,371 2,637 3,544 1,371 2,637 3,544 1,371 2,637 3,544 1,371 2,637 3,544 1,371 2,637 3,544 1,371 2,637 3,544 1,371 2,637 3,544 1,371 2,637 3,544 1,371 2,641 2,641 3,641 3,644 3,
Archives Project Journals	\$ 23,100 \$ 4 4,619 \$ 4	\$ 27,719 \$ 43	\$ 110 310 450 3,374 15 991 4,592 4 4,592 4 39,186 10 691 293 394 691 293 394 447% 3 447% 3 8
Annual Arch. & Meeting and Policy Events Support	4,000 \$ 179,460 13,856 13,856 194,334	212,190 \$ 265,686	107,847 \$ 330 330 1,500 929 1,350 1,350 4,050 2,974 13,775 15,775 15,775 15,775 15,775 15,775 15,775 17,775 18,775 18,775 18,191 1,181 288,931 288,931 288,931 288,931 288,931 288,931 288,931 288,931 288,931 288,931 38,112
Year Ended June 30, 2013 As Mee	SUPPORT, REVENUES, AND OTHER INCOME: Contributions In-kind contributions Grants Book Revenue Journals revenue Institutional memberships Individual memberships Annual meeting Royalty income Investment income (loss)	Total Support, Revenues, and Other Income	Annual Meeting expenses Annual Meeting expenses Depreciation Development expense Distribution and marketing Fellowships and grants General and administrative Insurance Postage and supplies Production costs Legal and accounting Rent (in-kind) Salaries, countract payment and benefits Sponsored projects Travel Utilities and telephone Other allocable expenses Total Expenses Fexcess (Deficiency) of Revenue over Expenses Before Allocation of Undesignated Revenue Fixnese (Deficiency) of Revenue over Expenses